Outline of Nippon Accommodations Fund





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Overview of Our Strengths

1. Investment in "Accommodation Assets"

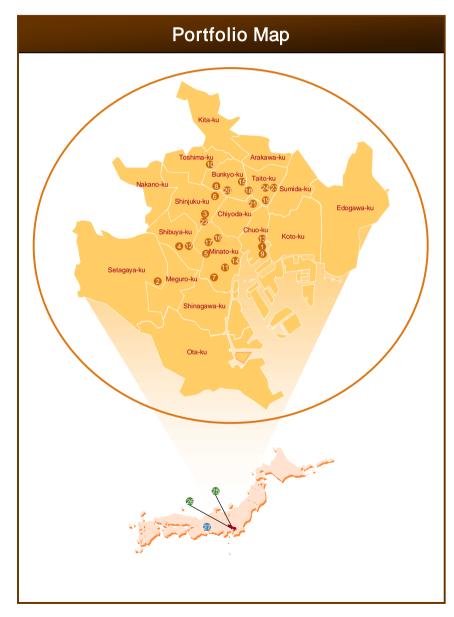
- Nippon Accommodations Fund (NAF) will invest in "Accommodation Assets"; newly developed properties created in response to ongoing social and lifestyle changes
- NAF defines "Accommodation Assets" as rental apartments, dormitory/student apartments, serviced apartments, senior residences and corporate housing (NO HOTEL PROPERTIES)
- NAF will work to maximize the value of "Accommodation Assets" by providing accommodations (services that satisfy diverse tenant needs)

2. <u>Utilization of the Mitsui Fudosan Group</u>

- The Mitsui Fudosan Group has structured a value chain as a one-stop service provider from planning/development to management/operation of "Accommodation Assets"
- NAF will make full use of the Mitsui Fudosan Group's value chain for its investment management
- Mitsui Fudosan's properties and the Mitsui Fudosan Group's extensive real estate information network will give NAF greater access to investment opportunities



Portfolio Summary



Investment Criteria

■ Area

- Tokyo 23 wards (80% or more)
- Greater Tokyo
- Other Major Cities (Sapporo, Sendai, Nagoya, Kyoto, Osaka, Kobe, Hiroshima, Fukuoka)
- Investment size

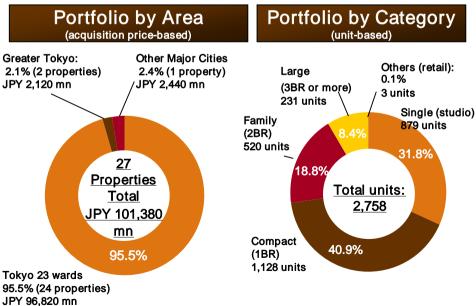
JPY1 bn or more per property (in principle)

Ownership interest

Fee Simple (in principle)

■ Building structure

RC or SRC (No wooden structures)





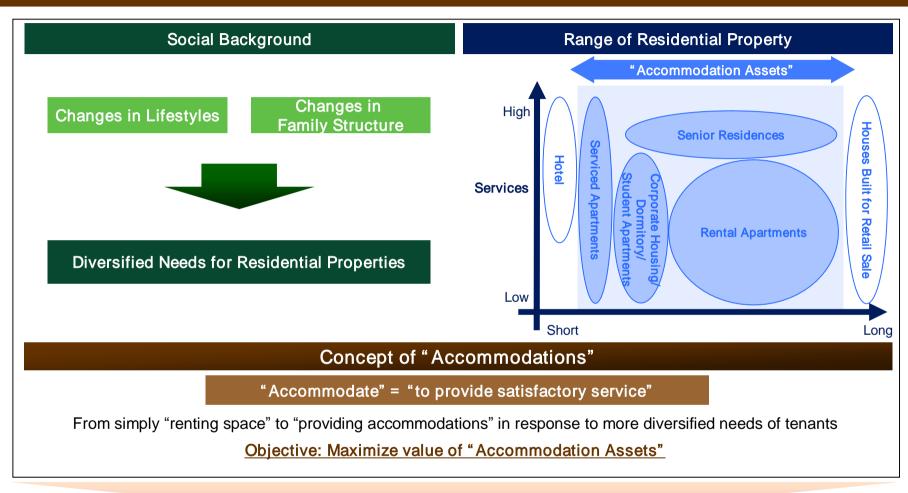
Portfolio Summary (cont'd)

No.	Name	Location	Acquisition Price (JPY mn) (Note)	Portfolio Share (%)	Rentable Area (sq. m.)	Rentable Units (units)	PML (%)
1	Okawabata Apartment Communities (River Point Tower, Park Side Wings, Pier West House)	Chuo-ku, Tokyo	29,696	29.3	43,812.41	544	4.9 9.9 8.9
2	Park Axis Gakugei Daigaku	Setagaya-ku, Tokyo	1,760	1.7	2,437.66	64	9.7
3	Park Axis Ichigaya	Shinjuku-ku, Tokyo	2,570	2.5	3,313.33	84	8.5
4	Park Axis Shibuya Jinnan	Shibuya-ku, Tokyo	3,230	3.2	2,766.62	75	8.7
5	Park Axis Aoyama Kotto-dori	Minato-ku, Tokyo	1,730	1.7	1,537.24	40	9.2
6	Park Axis Kagurazaka Stage	Shinjuku-ku, Tokyo	1,400	1.4	1,891.05	59	8.4
7	Park Axis Shirokanedai	Minato-ku, Tokyo	5,140	5.1	4,704.44	99	12.0
8	Park Axis Bunkyo Stage	Bunkyo-ku, Tokyo	4,440	4.4	6,078.93	154	7.2
9	Park Axis Tsukishima	Chuo-ku, Tokyo	930	0.9	1,383.99	30	10.1
10	Park Axis Otsuka	Toshima-ku, Tokyo	1,655	1.6	2,606.37	52	7.4
11	Park Axis Minami Azabu	Minato-ku, Tokyo	3,939	3.9	3,938.14	64	9.2
12	Park Axis Shibuya	Shibuya-ku, Tokyo	1,282	1.3	1,094.28	20	10.7
13	Park Axis Nihonbashi Stage	Chuo-ku, Tokyo	7,557	7.5	10,025.40	184 Residential, 1 Retail	11.3
14	Park Axis Hamamatsu-cho	Minato-ku, Tokyo	2,025	2.0	2,426.45	80	9.4
15	Park Axis Hongo no Mori	Bunkyo-ku, Tokyo	2,910	2.9	3,317.94	86 Residential, 1 Retail	11.2
16	Park Axis Tameike Sanno	Minato-ku, Tokyo	2,860	2.8	2,710.69	70	9.8
17	Park Axis Roppongi Hinokicho Koen	Minato-ku, Tokyo	2,170	2.1	2,054.46	46	9.5
18	Park Axis Ochanomizu Stage	Bunkyo-ku, Tokyo	9,710	9.6	12,025.25	324	10.0
19	Park Axis Okachimachi	Taito-ku, Tokyo	1,070	1.1	1,621.73	42	10.3
20	Park Cube Hongo	Bunkyo-ku, Tokyo	1,760	1.7	2,160.12	60	10.1
21	Park Cube Kanda	Chiyoda-ku, Tokyo	2,454	2.4	3,194.59	95	10.9
22	Park Cube Ichigaya	Shinjuku-ku, Tokyo	1,794	1.8	2,127.50	51	9.1
23	Park Cube Asakusa Tawaramachi	Taito-ku, Tokyo	2,508	2.5	4,012.68	76	9.1
24	Park Cube Ueno	Taito-ku, Tokyo	2,233	2.2	3,041.61	91	10.8
	Tokyo 23 Wards Total		96,824	95.5	124,282.88	2,490 Residential, 2 Retail	
25	Park Cube Keio Hachioji	Hachioji-shi, Tokyo	991	1.0	2,814.32	52	9.6
26	Park Cube Keio Hachioji II	Hachioji-shi, Tokyo	1,130	1.1	3,082.32	47 Residential, 1 Retail	9.5
	Greater Tokyo Total		2,121	2.1	5,896.64	99 Residential, 1 Retail	
27	Park Axis Meieki Minami	Nagoya-shi, Aichi	2,440	2.4	5,565.13	169	5.8
	Other Major Cities Total		2,440	2.4	5,565.13	169	
	Grand Total		101,385	100.00	135,744.65	2,758 Residential, 3 Retail	5.1

⁽Note): "Acquisition Price" does not include acquisition-related expenses, property tax (to be capitalized) and consumption tax (not refundable for residential properties). Amounts are rounded down to the nearest million.



Investment in Accommodation Assets

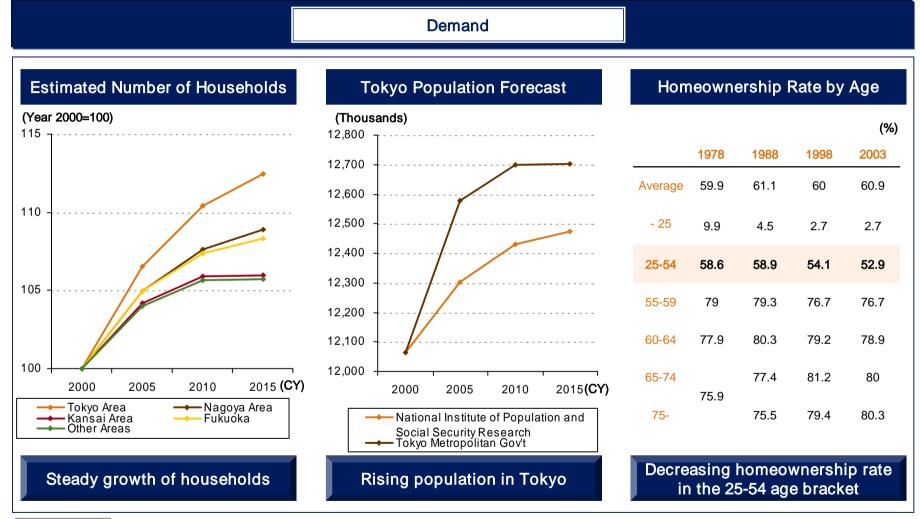


NAF will invest in "Accommodation Assets"

Mainly rental apartments but also dormitory/student apartments, serviced apartments, senior residences and corporate housing (NO HOTELS).



Rental Apartment Market Characteristics (1)

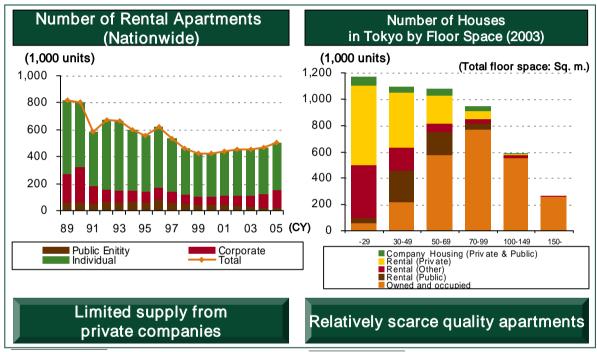


(Note 1) "Tokyo Area" includes Tokyo, Saitama, Chiba and Kanagawa; "Nagoya Area" includes Aichi, Gifu and Mie; and "Kansai Area" includes Kyoto, Osaka, Hyogo and Nara. "Fukuoka" means Fukuoka Prefecture alone. "Other Areas" means nationwide households (estimated) excluding Hokkaido, Miyagi, Tokyo Area, Nagoya Area, Kansai Area and Fukuoka.



Rental Apartment Market Characteristics (2)



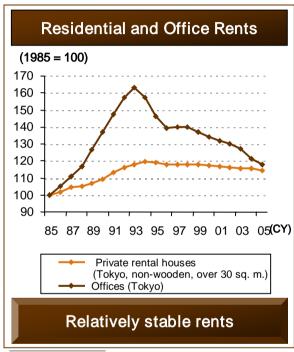


(Note 1) "Rental housing" means houses built for rent.
(Note 2) "Public Entity" means the central government (including
Urban Renaissance Agency), local governments and related
entities; "Corporate" means stock companies and limited
companies; and "Individual" means individuals, sole
proprietors and non-corporate organizations.

(Note 1) "Owned and occupied" means houses held by households who reside therein.

(Note 2) "Rental (Public)" means rental apartments owned by Urban Development Corporation (currently Urban Renaissance Agency), local prefectural governments, municipal governments and other related public housing corporations; "Rental (Private)" means non-wooden multifamily housing held by individuals or companies; "Company Housing (Private & Public)" means corporate housing and apartments for employees, "Rental (Other)" means rental apartments excluding "Rental (Public)," "Rental (Private)" and "Company Housing."

Stability

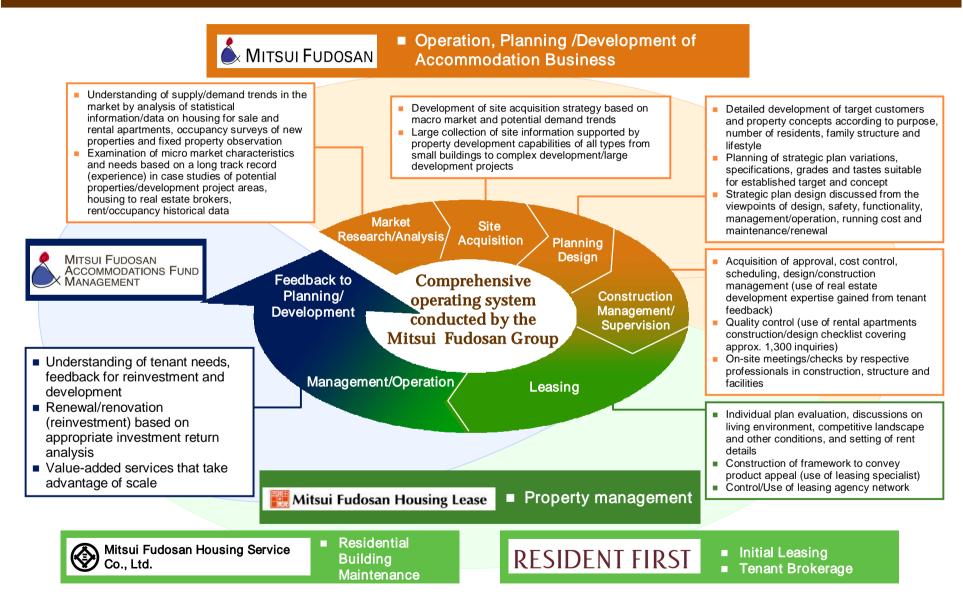


(Note 1) "Private rental houses (Tokyo non-wooden, over 30 sq. m.)" shows indexed rent per 3.3 sq. m. of rental apartments of 30 sq. m. or larger located in the 23 wards of Tokyo, excluding wooden houses. "Office (Tokyo)" shows indexed rent derived from average rent of surveyed buildings located in Ota, Koto, Shinagawa, Shibuya, Shinjuku, Sumida, Taito, Chuo, Chiyoda, Toshima, Nerima, Minato and Meguro wards in Tokyo, Machida-shi, Kawasaki-shi, Yokohama-shi, Saitama-shi, Chiba-shi and Mito-shi, as well as tenant leasing of certain tenants of the surveyed buildings in Shibuya, Chuo and Minato wards. and Kawasaki-shi and Mito-shi.

The rental apartment market will continue to remain competitive due to scarcity of quality assets



The Mitsui Fudosan Group's Value Chain

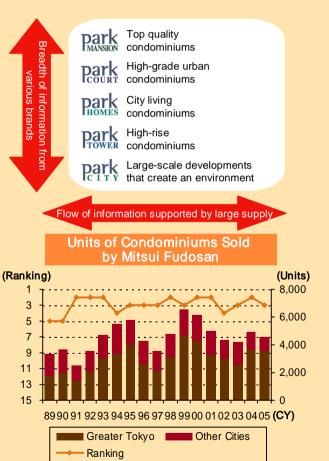




Mitsui Fudosan's "Accommodation Asset" Development Capabilities

Understanding of residential land/development information based on considerable condominium development experience in major cities nationwide

Condominium Development



Mitsui Fudosan

Development Information/ Tenant Needs

- Park Axis series of urban apartments
- Large developments

Use of Mitsui Fudosan's
Accommodation
Asset
development
capabilities, taking
advantage of a
wide range of real
estate/tenant
information

Understanding of development information/tenant needs brought from multipurpose real estate development experience

Multipurpose Real Estate Development

Large Re-Development Projects

- Tokyo Midtown Project Location: Akasaka, Minato-ku, Tokyo Use: Office, Retail, Hotel, Residential, Art Museum
- Toyosu Redevelopment
 Use: Residential,
 Shopping Center "LalaPort Toyosu"



Office Building Development/Management

- Nihonbashi Mitsui Tower Location: Nihonbashi Muromachi, Chuo-ku, Tokyo
- Kasumigaseki Building Location: Kasumigaseki, Chiyoda-ku, Tokyo



Retail Property Development/Management

- COREDO Nihonbashi Location: Nihonbashi, Chuo-ku, Tokyo
- TOKYO-BAY LaLaPort Location: Hamamachi, Funabashi-shi, Chiba





Mitsui Fudosan's Apartment Development Capabilities

Apartment Development

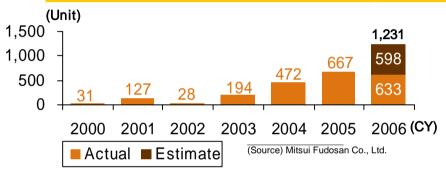
Okawabata Apartment Communities

- Completed in 1988 and 1989
- Total units: 544
 - Part of Okawabata River City 21 Development project
 - ◆ River Point Tower is Tokyo's first high-rise apartment building
 - Large-scale complex development project including condominiums, rental apartments, and office and retail facilities on approx. 9 ha. of land
 - Provides daily convenience for tenants with restaurants and sports facilities as well as 24-hour manned service including concierge services

Park Axis Series

• 2,152 units completed (as of March 2006)

Park Axis Series Track Record and Pipeline



Large Apartment Development Projects

Minami Aoyama 1-Chome (Tokyo Metro Gov't) Residential Complex Reconstruction

Project (Note)

(JV among Mitsui Fudosan, Tokyo Metro Gov't, ITOCHU and Taisei)

• To be completed in 2007

• Total units: 390



Shibaura Island Project A1, A3 Blocks

(JV among Mitsui Fudosan, Ken, Orix Real Estate, Nippon Steel City Produce and Daiwa House.)

- To be completed in 2007, 2008
- Total units: 2,000



NAF has acquired Okawabata Apartment Communities (544 units) and 19 buildings of Park Axis series (1,744 units)



Leveraging the Mitsui Fudosan Group's Residential Property Management/Operation Capabilities

Management/Operation Capabilities Leveraging Expertise of the Mitsui Fudosan Group

Property Management





- Unified property / tenant management data
- Promotes efficient and sure operation

Mitsui Fudosan Housing Lease will manage/operate all of NAF's assets

RESIDENT FIRST Co., Ltd.

Initial Leasing/Tenant Brokerage

- Efficient leasing enabled by direct sales from a Mitsui Fudosan Group company with deep understanding of the property
- Able to obtain direct customer feedback for use in development, management/operation and acquisition of assets

Mitsui Fudosan Housing Service Co., Ltd.

Residential Building Maintenance

■ Extensive experience mainly in condominiums sold by Mitsui Fudosan

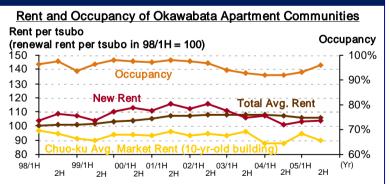
Sustain asset value growth over the long term to maintain and improve rent and occupancy

Case of Okawabata Apartment Communities

 Taking advantage of Group companies' engineering capabilities and accumulated expertise in condominiums



- Efficient CapEx from a long-term perspective:
 - Repair of external wall (1999)
 - Renewal of home security system (2000 2003)
 - Renewal of residential air-conditioning ahead of schedule (2000 -), etc.



Okawabata Apartment Communities have maintained the above rent/occupancy even 17-18 years after completion



Property Brand Strategy

"Park Axis" Series

- Residential rental apartments planned / developed by Mitsui Fudosan
- Leverages Mitsui Fudosan's expertise in condominium business
- Features design, facilities and finishes to fit urban lifestyles

"Park Cube" Series

- Planned / developed by third parties other than the Mitsui Fudosan Group
- Meets NAF's own construction and design standards



Brand value enhanced by total quality management

Portfolio with potential for sustainable asset value growth over the long term



Brand Strategy I

Development Plans to Meet Diversified Demands

Taking advantage of the Mitsui Fudosan Group's marketing expertise, the "Park Axis" series is designed with a detailed targeting strategy considering location and surrounding environment. Apartments are developed according to those plans (floor plan, facilities, etc.) to meet specific target demands in response to a wide range of lifestyles and lifestages.





Combining Function and Aesthetic Design

For the "Park Axis" series to maintain its appeal for a long period of time, Mitsui Fudosan's designs combine function and aesthetic design in everything from the façade (exterior), entrance and corridor to the doorway of each unit. In cooperation with architects and/or interior designers, additional differentiation is sought to offer a design suitable to its surrounding environment and customer attributes.

For example, Ryoichi Misawa, President of Misawa Associates, has been selected to cooperate on Park Axis Nihonbashi Stage, and Masuo Fujiwara, President of We & F, is cooperating on Park Axis Aoyama Kotto-dori and Park Axis Tameike-Sanno.

Support Services for Resident Convenience

■ [Concierge Service]

Providing reception services similar to those of a concierge (customer relations at hotels) to satisfy needs of tenants looking for a quality lifestyle as well as everyday services.

■ (Household Services)

Providing services in partnership with other service providers to increase tenant convenience in areas including house cleaning, furniture/home appliance leasing, food catering and transportation service to and from hospital/school.

■ [Payment by Credit Card]

24-hour Internet credit card payments available for initial payments (deposit and key money)



Reception (Park Axis Nihonbashi Stage

Support Services to Ensure Safety and Comfort

■ (C-Desk)

24/7, toll free service to accept/respond to requests for rent renewal and issuance of certification of parking space as well as trouble shooting including water leaks, air conditioning and water heater problems

Tenant Guidebook)

Distribution of "Tenant Guidebook" to assist tenants from moving in to moving out. It also explains procedures for paying water, gas, electricity and other utility bills.



The above is a summary of services/support already provided in some of the buildings in the portfolio at IPO. These services are not necessarily available at all buildings. NAF is willing to improve and provide these services/support to more buildings.



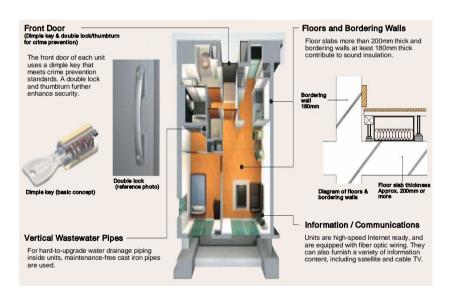
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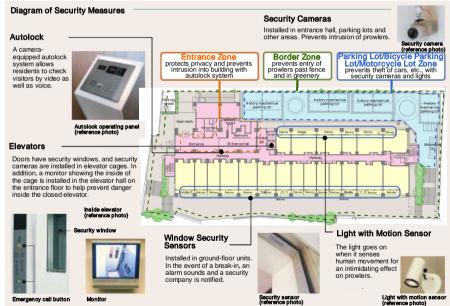


Brand Strategy II

More quality, safety and comfort in an advanced information/telecommunications environment

The "Park Axis" series is designed and constructed under total quality management based on Mitsui Fudosan's expertise in condominiums, considering easy facility renewals, maintenance and convenience of tenants. It takes a proactive approach to ensure safety and comfort, key issues in today's society, in providing rental apartments.





The above illustrates a model unit and a general plot plan of Park Axis Ochanomizu Stage. This is not applicable to all properties.



Support Agreements with the Mitsui Fudosan Group

Mitsui Fudosan

- Provides information on properties developed and / or held by Mitsui Fudosan
- Provides information on sale of thirdparty properties

"Real Estate Information/Advisory Service Agreement"

- Provides advisory support for real estate operation/management
 - Advice on operation management, longterm/large-scale renewal plans, acquisition assistance service
- Provides real estate investment information
 - Mid to long-term rental housing market trend information
 - New supply trend of apartments

External Growth Support

REIT Management Company

Mitsui Fudosan Accommodations Fund Management Mitsui Real Estate Sales

Provides information on third-party property sales

"Memorandum on Property Information Provision"

Mitsui Fudosan Housing Lease

"Basic Agreement on Property

Management Service"

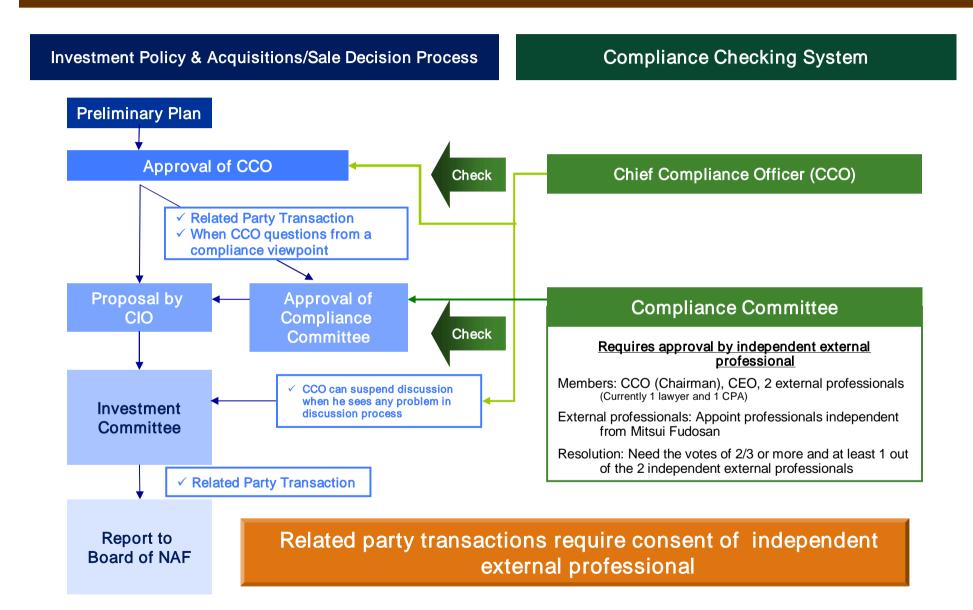
- Provides comprehensive outsourcing of Master Lease (Note) and PM Service
 - Unified management of property information to promote sure and efficient operation
 - Efficient leasing using brand comprehension

Internal Growth Support

Note: Excluding master lease agreement of Okawabata Apartment Communities by Mitsui Fudosan



Decision-Making Process and Mitigating Conflict of Interest





Due Diligence by the REIT Management Company

The REIT management company makes overall investment decisions using the following due diligence standards, which are based on asset management guidelines.

Legal Due
Diligence

Ownership Interest
Boundary



Property Due Diligence

- Location
- Structure and Facilities
- BuildingManagement
- Earthquaketolerance/PML
- Environment, Soil, etc.



Economic Due Diligence

- Tenant survey
- Earnings related survey
- Market research

As part of the due diligence process, an appraisal report and engineering report are obtained from third-party professionals to make judgments. In addition, the REIT management company conducts the following research on its own to make investment decisions.

Use of Mitsui Fudosan's Support

Provides information on real estate investment (rental housing market information)

Advisory service (due diligence and review of engineering drawings and construction, etc.)

Double Check of Structural Validation

In principle, the REIT performs due diligence/confirmation when acquiring each property* under a double-checking structure, using one other company in addition to Mitsui Fudosan to ensure compliance with new earthquake-resistant construction standards, including structural calculation data sheets by the relevant expert.

* Excluding River Point Tower (Approved by the Minister of MoLIT)



Financial Strategy

Financial Strategy

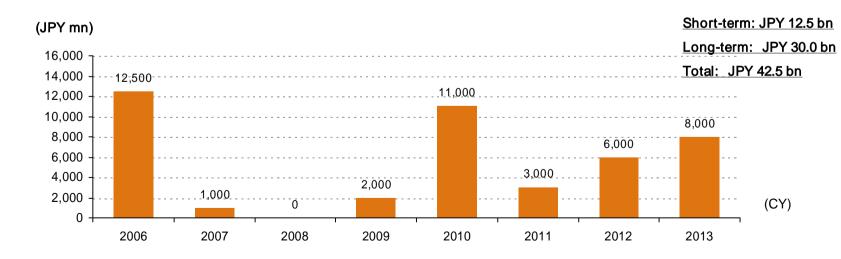
- LTV 0: Max. 60%
- (*): LTV= Interest Bearing Debt / Total Assets Interest Bearing Debt = Loan + Bond
- Maturity Diversification (Please see below)

- Existing Loan (as of September 2006)
 - ◆ Weighted average interest rate:

Total: 1.40% Long-term: 1.72%

- % of long-term fixed-rate interest bearing debt (*): 70.6%
- Weighted average duration of long-term debt: 5.1 years
- ♦ # of lenders: 9
- ◆ Unsecured/Unguaranteed

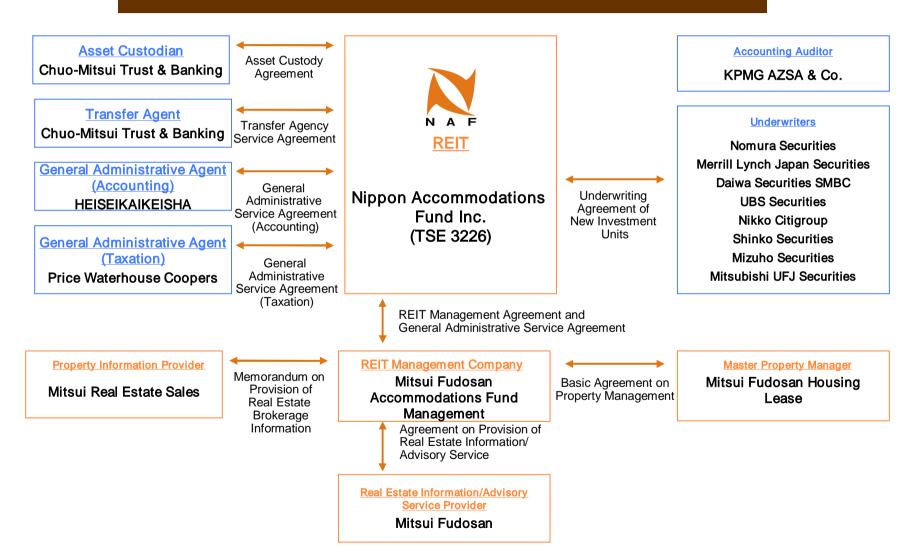
Debt Maturity Ladder (As of September 2006)





Related Companies/Structure of the REIT

Structure of the REIT





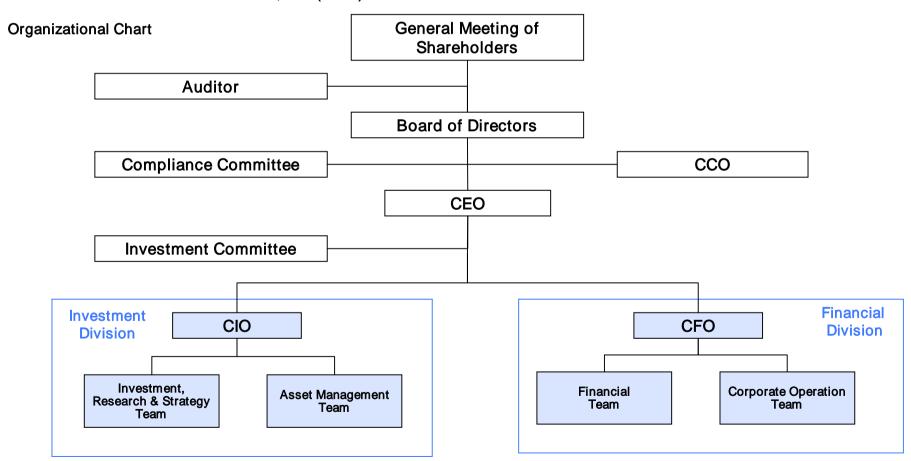
Overview of the REIT Management Company

Company Overview of Mitsui Fudosan Accommodations Fund Management Co., Ltd.

Address: 2-1-1 Nihonbashi Muromachi, Chuo-ku, Tokyo

Shareholders' equity: JPY 300 mn

Shareholder: Mitsui Fudosan Co., Ltd. (100%)



Appendix

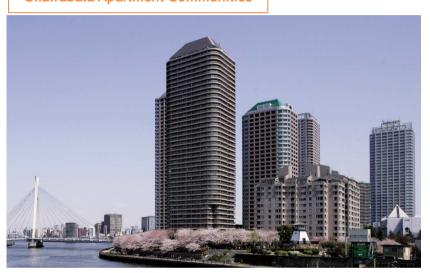




Portfolio Overview: Okawabata Apartment Communities

Okawabata Apartment Communities

Okawabata Apartment Communities







Acquisition price: JPY 29,696 mn Appraisal value: JPY 29,700 mn

PML:

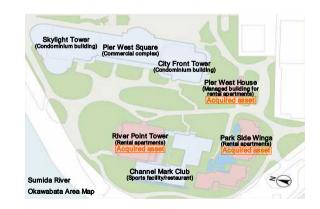
River Point Tower 4.9 %
Park Side Wings 9.9 %
Pier West House 8.9 %

Address: Chuo-ku, Tokyo

Units: 544









Portfolio Overview: Park Axis Series

Park Axis Shirokanedai









Park Axis Nihonbashi Stage







Acquisition price: JPY 5,140 mn Appraisal value: JPY 5,140 mn

PML: 12.0 %

Address: Minato-ku, Tokyo

Units: 99

Acquisition price: JPY 7,557 mn Appraisal value: JPY 7,570 mn

PML: 11.3 %

Address: Chuo-ku, Tokyo

Units: 184 Residential; 1 Retail



Portfolio Overview: Park Axis Series

Park Axis Ochanomizu Stage





Acquisition price: JPY 9,710 mn Appraisal value: JPY 9,820 mn

PML: 10.0%

Address: Bunkyo-ku, Tokyo

Units: 324

Park Axis Meieki-Minami







Acquisition price: JPY 2,440 mn Appraisal value: JPY 2,440 mn

PML: 5.8 %

Address: Nakamura-ku, Nagoya

Units: 169



Portfolio Overview: Park Cube Series

Park Cube Kanda





Acquisition price: JPY 2,454 mn Appraisal value: JPY 2,480 mn

PML: 10.9 %

Address: Chiyoda-ku, Tokyo

Units: 95

Park Cube Keio Hachioji II





Acquisition price: JPY 1,130 mn Appraisal value: JPY 1,130 mn

PML: 9.5 %

Address: Hachioji-shi, Tokyo
Units: 47 Residential; 1 Retail



Mitigating Conflict of Interest

Definition of Related Parties

- 1. "Stakeholders" (as defined in the investment trust law)
- 2. Shareholders of the REIT management company
- 3. SPC, of which the shareholders of the REIT management company own more than 15%

Acquisition from Sponsor Related Party

Acquisition price

Appraisal value

&

Approval of Compliance Committee

Status of 27 properties in the initial portfolio

- 15 out of 27 properties acquired constitute related-party transactions
- All 27 properties acquired below appraisal value (Independent appraiser: Daiwa Real Estate Appraisal, Morii Appraisal & Investment Consulting)